

## Press Release

### Topps Tiles Transforms Fleet Delivery Operations and Strategic Modelling with Descartes' Route Optimisation Solution

LONDON, UK and ATLANTA, GEORGIA, January XX, 2023 (GLOBE NEWSWIRE) -- Descartes Systems Group (Nasdaq: DSGX) (TSX:DSG), the global leader in uniting logistics-intensive businesses in commerce, announces that Topps Tiles, the leading UK tile retailer, is optimising its fleet delivery capabilities with Descartes' cloud-based route planning and optimisation solution. By working with Descartes, Topps Tiles is decreasing the average kilometers driven per delivery route by two percent and gaining a better understanding of the potential impact of changes to their delivery strategies.

"With over 300 stores nationwide in the U.K., we're continuously evaluating how to maintain a high degree of customer service while reducing operational costs, especially today's high transportation costs," said Simon Macdonald, National Transport Manager, Topps Tiles. "Working with Descartes, we've replaced manual, spreadsheet-based processes with automated route planning to optimise the volume of tiles being delivered at any given time, as well as the routes our vehicles are travelling. Descartes' strategic route modelling capabilities are also enabling us to model delivery scenarios and make more informed strategic decisions, which would have been nearly impossible with traditional resource-intensive analytical methods."

Part of its Route Planning and Execution, Mobile and Telematics suite, Descartes' route planning and optimisation solution helps brands, retailers and logistics providers achieve more agile, efficient and sustainable routing, improving fleet resource management by generating additional delivery capacity and reducing costs. The strategic route modelling capabilities allow companies to understand and optimize their delivery and customer service strategies before having to execute them. Descartes' mobile application helps drivers perform their daily routes, keeps managers aware of the progress and provides an accurate estimated-time-of-arrival (ETA) to notify customers of their deliveries. Proof of delivery (POD) capabilities support customer service excellence and order accuracy through real-time mobile communication. Descartes Routing, Mobile and Telematics suite helps customers become more sustainable through the reduction of CO2 footprint and paper.

"Topps Tiles' long-term success is based upon its ability to continually provide customers with a superior shopping experience while offering cost competitive pricing," said Pól Sweeney, VP Fleet Sales in Europe at Descartes. "We're delighted to help Topps Tiles minimize its operational costs today through our route planning and optimisation solution and in the future with our strategic route modelling capabilities."

#### About Topps Tiles Plc

Topps Tiles Plc is the UK's largest specialist supplier of tiles and associated products, targeting the UK domestic refurbishment and commercial markets and serving homeowners, trade customers, architects, designers and

contractors from 304 nationwide Topps Tiles stores, four commercial showrooms and six websites: [www.toppstiles.co.uk](http://www.toppstiles.co.uk), [www.parkside.co.uk](http://www.parkside.co.uk), [www.protilertools.co.uk](http://www.protilertools.co.uk), [www.northantstools.co.uk](http://www.northantstools.co.uk), [www.premiumtiletrim.co.uk](http://www.premiumtiletrim.co.uk) and [www.tilewarehouse.co.uk](http://www.tilewarehouse.co.uk).

Since opening its first store in 1963, Topps has maintained a simple operating philosophy - inspiring customers with unrivalled product choice and providing exceptional levels of customer service. For further information on the Group, please visit <http://www.toppstilesplc.com/>.

## About Descartes

Descartes (Nasdaq:DSGX) (TSX:DSG) is the global leader in providing on-demand, software-as-a-service solutions focused on improving the productivity, performance and security of logistics-intensive businesses. Customers use our modular, software-as-a-service solutions to route, schedule, track and measure delivery resources; plan, allocate and execute shipments; rate, audit and pay transportation invoices; access global trade data; file customs and security documents for imports and exports; and complete numerous other logistics processes by participating in the world's largest, collaborative multimodal logistics community. Our headquarters are in Waterloo, Ontario, Canada and we have offices and partners around the world. Learn more at [www.descartes.com](http://www.descartes.com), and connect with us on [LinkedIn](#) and [Twitter](#).

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## Cautionary Statement Regarding Forward-Looking Statements

This release contains forward-looking information within the meaning of applicable securities laws ("forward-looking statements") that relate to Descartes' solution offering and potential benefits derived therefrom including potential increases in delivery volumes and increases in on-time deliveries; and other matters. Such forward-looking statements involve known and unknown risks, uncertainties, assumptions and other factors that may cause the actual results, performance or achievements to differ materially from the anticipated results, performance or achievements or developments expressed or implied by such forward-looking statements. Such factors include, but are not limited to, the factors and assumptions discussed in the section entitled, "Certain Factors That May Affect Future Results" in documents filed with the Securities and Exchange Commission, the Ontario Securities Commission and other securities commissions across Canada including Descartes most recently filed management's discussion and analysis. If any such risks actually occur, they could materially adversely affect our business, financial condition or results of operations. In that case, the trading price of our common shares could decline, perhaps materially. Readers are cautioned not to place undue reliance upon any such forward-looking statements, which speak only as of the date made. Forward-looking statements are provided for the purposes of providing information about management's current expectations and plans relating to the future. Readers are cautioned that such information may not be appropriate for other purposes. We do not undertake or accept any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements to reflect any change in our expectations or any change in events, conditions or circumstances on which any such statement is based, except as required by law.