

Press Release

Stop Start Unlocks Distribution Capacity with Descartes' Last-Mile Delivery Solution

LONDON, UK and ATLANTA, Georgia, **Date** (GLOBE NEWSWIRE) -- Descartes Systems Group (Nasdaq:DSGX) (TSX:DSG), the global leader in uniting logistics-intensive businesses in commerce, announces that UK-based [Stop Start Transport Limited](#), a provider of distribution, warehousing and logistics services, is undertaking a digital transformation of its business by using Descartes' last mile delivery solution to unlock distribution capacity, enhance customer communications and enable more effective management of logistics data. The Stop Start business, which specialises in transporting bulky and high-value goods that need to be handled with extra care, has replaced manual delivery management processes with the cloud-based Last-Mile Descartes solution. Early results show that Stop Start has decreased its daily route planning time by over 75% and achieved more efficient customer communications and invoicing.

"Stop Start is experiencing high levels of customer demand. However, our growth has been limited in part by our labour-intensive route planning and order processing capacity. It used to take roughly four hours for three colleagues to plan and optimise approximately 1,000 deliveries daily across our 50-vehicle fleet," said Chris Pullen, CEO, Stop Start. "With Descartes, we can reduce this to one hour with one employee, allowing us to significantly increase productivity and redeploy staff to wider strategic initiatives. The level of automation and digitisation we have already achieved using the solution has fundamentally transformed our logistics operations. This, combined with great track my order functionality, means that customer experience has significantly improved."

Descartes' last mile delivery solution helps distribution-intensive companies improve operational efficiency and the customer experience. It supports dynamic delivery requirements, including same-day delivery, by offering flexible, efficient and cost-effective time windows and delivery options. Descartes' route planning and optimisation solution also decreases costs. Using advanced optimisation technology, the solution takes committed delivery times and improves how routes are planned and executed, which generates additional delivery capacity and reduces costs. With an integrated GPS-based mobile application, the solution coordinates drivers, dispatchers and call centers to ensure that routes are executed according to plan and exceptions are handled efficiently. Customer self-service web and mobile tracking solutions allows customers to track their orders in real-time. The solution improves sustainability through the elimination of paper and improved route productivity.

"We're pleased to help Stop Start improve its productivity to meet growing demand for high-value, high-touch delivery services," Peio Ribas, SVP Sales EMENAR, Descartes said, "Descartes's last mile delivery solutions are designed to automate and streamline delivery processes, allowing logistics services companies to be more efficient and effective, which is so important as many organizations face resource shortages and escalating costs."

About Stop Start

Stop Start is a leading delivery business specialising in B2B and B2C deliveries of large and difficult to handle fragile items. Our core business supports the kitchen and bathroom sector with a next day delivery service with national coverage. The Stop Start service is based on high levels of product care and customer service, filling the gap between the parcel network and pallet deliveries. A customer service lead business, Stop Start is continuing to invest in digital solutions that enhance efficiency and deliver best in class customer propositions. Stop Start is a portfolio company of Storskogen, a Swedish listed international group of companies. <http://www.stop-start.co.uk/>

About Storskogen

Storskogen acquires and manages well-managed and profitable small and medium-sized enterprises within the business areas Industry, Trade and Services in the Nordic countries, DACH and the United Kingdom. On 31 December 2021, Storskogen consisted of 105 business units with a total of approximately 9,000 employees and a trailing annual turnover (RTM) of over SEK 23 billion. www.storskogen.com

About Descartes

Descartes (Nasdaq:DSGX) (TSX:DSG) is the global leader in providing on-demand, software-as-a-service solutions focused on improving the productivity, security and sustainability of logistics-intensive businesses. Customers use our modular, software-as-a-service solutions to route, track and help improve the safety, performance and compliance of delivery resources; plan, allocate and execute shipments; rate, audit and pay transportation invoices; access global trade data; file customs and security documents for imports and exports; and complete numerous other logistics processes by participating in the world's largest, collaborative multimodal logistics community. Our headquarters are in Waterloo, Ontario, Canada and we have offices and partners around the world. Learn more at www.descartes.com, and connect with us on [LinkedIn](#) and [Twitter](#).

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Cautionary Statement Regarding Forward-Looking Statements

This release contains forward-looking information within the meaning of applicable securities laws ("forward-looking statements") that relate to Descartes' solution offerings and potential benefits derived therefrom; and other matters. Such forward-looking statements involve known and unknown risks, uncertainties, assumptions and other factors that may cause the actual results, performance or achievements to differ materially from the anticipated results, performance or achievements or developments expressed or implied by such forward-looking statements. Such factors include, but are not limited to, the factors and assumptions discussed in the section entitled, "Certain Factors That May Affect Future Results" in documents filed with the Securities and Exchange Commission, the Ontario Securities Commission and other securities commissions across Canada including Descartes' most recently filed management's discussion and analysis. If any such risks actually occur, they could materially adversely affect our business, financial condition or results of operations. In that case, the trading price of our common shares could decline, perhaps materially. Readers are cautioned not to place undue reliance

upon any such forward-looking statements, which speak only as of the date made. Forward-looking statements are provided for the purposes of providing information about management's current expectations and plans relating to the future. Readers are cautioned that such information may not be appropriate for other purposes. We do not undertake or accept any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements to reflect any change in our expectations or any change in events, conditions or circumstances on which any such statement is based, except as required by law.