MR Industrial Services continued success with the help of Selmach Machinery

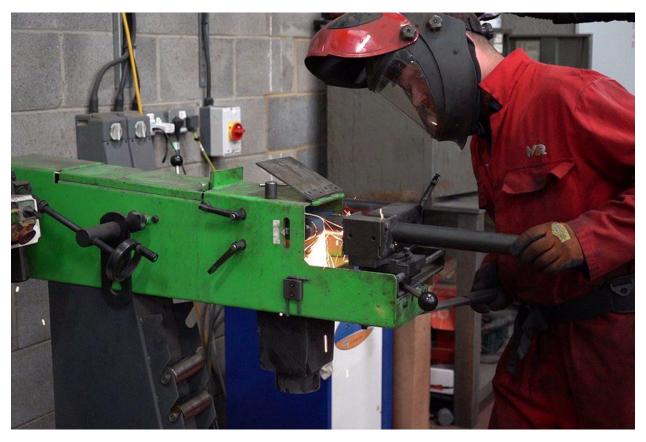
MR Industrial Services, based in Corby, Northamptonshire supply a range of architectural and industrial steelwork to the construction industry. We spoke to Carl Peters, Martyn Nimmo and William Adams to discuss their experiences of working with Selmach Machinery over the years.

"Would I recommend you and your machinery? I would strongly recommend to anybody out there who is after machinery to speak to Selmach, 100%."



How did you hear about Selmach?

MR Industrial Services has a close-working relationship with Selmach, the origins of that came with my predecessor, the previous Operations Manager. The close working relationship has meant that we're tied in and committed to using their machinery in our processes at our headquarters here in Corby. The basis of return business to Selmach is the response to our requests, the supply line they offer and predominantly the service that they give us.



What machinery did you purchase from Selmach?

MR Industrial Services have a wide range of equipment from Selmach, including <u>Bianco Bandsaws</u>, <u>RVD Tube Notchers</u>, an <u>Ajan CNC Plasma Cutter</u>, <u>Morgan Rushworth PBS Press Brake</u> and <u>Morgan Rushworth HSGS Guillotine</u>.

How has the machinery helped the business?

The machinery brought into the business from Selmach has been fantastic, you can tell by the amount of equipment that we've got on the premises that it's what we need, and it helps us to supply our customers what they need.

If we hadn't got the machinery that Selmach had provided us, we'd have to outsource everything, and as soon as you do that you lose control straight away, and you're paying a premium rate for something you could do yourself. As soon as I put something out of the door it's going to cost me 20% straight away. Having it in house it just works, and works every time.



How is your experience with Selmach while ordering?

MR's experience with Selmach in terms of requests for quotations and service is really second to none. Turnaround is really quick. The sales team there are very good, they'll give us options. They won't just offer us what we request, but they'll say you could try this.

What about the aftercare?

Selmach provide a great package of aftercare. We can phone them up and they'll help us over the phone, we don't have to wait for an engineer to come out charging £500 or £600 a day to do a tweak.

Selmach's aftercare and service is top of the board. We've had a very reactive service, we actually had a transition from our headquarters to a second unit. They came in

decommissioned and recommissioned at the drop of a hat really, as it was a really quick decision that we made.



Any further machinery purchases in the future?

MR Industrial Services is a growing business, we're continually expanding. Expansion within the plant machinery we have on site is going to grow with that, and Selmach are the people we would go to.

Would you recommend Selmach, and our machinery?

I would strongly recommend to anybody out there who is after machinery to speak to Selmach, 100%.

We would recommend Selmach to anyone in the metalworking industry, as their service to us has been very, very good.



If you'd like to find out more about our range of machinery, click the links below:

Ajan 130 Amp CNC Plasma

Morgan Rushworth PBS 3100/160 Pressbrake

Morgan Rushworth HSGS 3100/8 Guillotine

Bianco 280MS Bandsaw

Sterling STC 325 GSA Bandsaw

RVD P100 Pipe Notcher

Morgan Rushworth HSR 60/215

Morgan Rushworth Hydraulic Box & Pan Folder