

TenA✓

Expert **Technology** Solutions

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Yealink



AUDIO VISUAL TECHNOLOGY TAILORED TO YOU, MAINTAINED BY US.

We are *changing the game* in the audio visual industry. With innovative solutions, cutting-edge technology and a hassle-free installation service, TenAV is paving the way for a more connected, efficient, and productive world.

We constantly push the boundaries of what's possible with state-of-the-art software and intuitive hardware to make spaces that are built for AV; because *we love what we do!*

LED & VIDEO
WALLS



ROOM AND
DESK
BOOKING



MEETING &
BOARDROOMS



MICROSOFT
TEAMS
ROOMS



The hybrid work environment began with the rise of global businesses.

Businesses begin to wrestle with the new challenge of remote collaboration.

Companies like Microsoft begin to lead the charge in developing more flexible, inclusive technology.



THE WORLD IS CHANGING, AND FAST!

Technology began to catch up and consultancies like TenAV were formed to help navigate the new array of complex products and solutions.

The pandemic hit and changed the way we work; forever.



Let us be done with tensions, complaints and swear words and step into a brighter future where audio visual technology adapts to us, not the other way around.

MEETING ROOMS & BOARDROOMS

Hybrid meetings are the new norm in today's work environment. They bring together the best of both worlds by combining the convenience and flexibility of virtual meetings with the micro-interactions of in-person meetings.

We leverage the latest technology to enhance the meeting experience for both in-person and virtual participants.

Features such as real-time video and audio, screen sharing, and interactive tools allow for seamless collaboration and communication, regardless of location.

So, whether you're a small team, a large corporation, or anything in between, hybrid meetings provide a VC solution that is adaptable, efficient, and effective.

Although we are manufacturer agnostic, we must admit, we do have some favourites we enjoy working with and have advanced expertise in. They also happen to be the most popular options many clients come to us for!

YEALINK

NEAT

POLY

LOGITECH



FARNBOROUGH AIRPORT

The biggest private airport in the UK

Farnborough Airport asked us to support them with their audio and visual plans for their top floor to become customer-facing office spaces.

We installed two Shure MXA910 ceiling **microphone arrays**, partnered with a **Yealink Teams Room** solution and a show-stopping **86inch 4K commercial display**; all managed by a wall controller. We incorporated flexible **bring your own device** solutions to cater for their varied clientele.

Supporting them with an **ongoing maintenance contract**, Farnborough's rooms are continuously taken care of by our support team to ensure that regular updates are performed, and any faults quickly rectified.

LED & VIDEO WALLS

LED stands for 'Light Emitting Diode'. LED panels are made up of rows of tiny lights all coordinated together by computer programming to form a single image - the closer the LEDs are together - the higher the resolution (often referred to as 'pixel pitch').

LED walls can be made to custom sizing via a modular system of panels, and they can be used indoors or outdoors; making them a highly adaptable and affordable solution for some stunning visuals.

Talk to us about the content you want to display and our specialists will advise on how to best achieve your goals.

LED video wall displays are incredibly versatile and can be used for a variety of purposes;

- Live events
- Retail space
- Control rooms
- Trade shows
- Corporate lobbies and offices
- Indoor and outdoor advertising
- Art installations

LED walls are a fantastic scalable and give your space the 'wow' factor.



ULTIMA FURNITURE SYSTEMS

One of the UK's largest provider of bespoke kitchen

We undertook an exciting project creating a series of spaces focusing on the client experience and cultivate the 'wow' factor.

Ultima aimed to incorporate cutting-edge LED technology into their reception and augmented reality kitchen design areas to make a lasting impression on visitors in their Oxford and Pontefract locations.

More specifically the installation involved a stunning **8k 18mx6m LED wall** for the reception area and **an innovative video wall corridor** for an immersive experience for customers to try out Ultima's unique kitchen designs at a close to 1 to 1 scale.

Such a large scale endeavour comes with so many logistical and technical challenges to overcome. We are very happy to have successfully brought Ultima's visionary ideas to life.

DIGITAL SIGNAGE

Digital signs are the future of advertising and information display. They offer a dynamic and interactive platform for businesses to engage with their customers and employees in real-time, and with the influx of AI technology, they are only getting more and more intelligent.

Digital signage can increase sales by promoting products and services in a way that is both eye-catching and informative; with the ability to update your content at the touch of a button.

Although a slightly larger initial investment, the reduction in printing and delivery costs, and the time taken to install is worth it for the additional flexibility. This flexibility allows businesses to create custom content in a new more interactive medium, like video or even touch screens, that is tailored to their specific audience and marketing goals.

Digital displays can come equipped with advanced analytics tools with detailed metrics such as views, impressions, and conversion rates, businesses can fine-tune their display content to achieve maximum results on those long term marketing and communications strategies.



THE COFFEE HOUSE

A unique chain of cafes across the UK

Coffee House approached TenAV to design bespoke digital signage solutions across their stores throughout the Midlands (7 install locations to date).

They wanted to display their menus, showcase special offers and products to their customers. They were specifically searching for a simplistic content management solution that could be updated remotely.

We designed a **4-screen LG solution**, paired with **cloud-based signage software provider, Signagelive**, as a future-proof solution that could be rolled out to new stores in the future.

We are pleased to support a fast-growing business in their growth and expansion plans and deliver a consistent marketing strategy throughout their stores.

ROOM & DESK BOOKING

Room and desk booking hardware is gaining traction providing tangible benefits for organisations.

As businesses continue to make the transition to new working practises, and as building rental prices skyrocket; the *efficient* use of office floor space is a priority for organisations looking to enhance productivity, reduce costs, help the environment and create an appealing workplace.

Desk and room booking hardware devices, when used to accompany your chosen booking software, offer tangible benefits, especially by making scheduling more visible in the space, mitigating conflicts, and enhancing the overall workplace experience.

Meeting room booking panels, visitor registration, integrated desk booking displays (which can also double as maintenance reporting), interactive digital signage and LED indicators are just the beginning of the new pieces of technology opening up to us.

These innovative systems promise to revolutionise the management of offices by providing tangible, real-world interfaces for space allocation and management.



JMW SOLICITORS LLP

A prestigious full service law firm

JMW approached TenAV for help with three sites; two in Manchester and one in London. As their staff returned to the office post-pandemic, they were looking for a flexible **room and desk booking** option where they could **monitor** room and desk use to aid in decision making.

After a demo with **GoBright**, they were very impressed with the product and ability to monitor desk and room use, and agreed to install room booking in one site, and desk booking in another.

They are looking to downsize to just one office in Manchester, for which this **usage data is paramount** to decision making.

Now that GoBright have partnered with Yealink, there is now an increased opportunity to expand the service to their other sites with reduced costs going forwards.

TrackAV™

Data-driven decision making

TrackAV™ is a consultancy service from TenAV which will revolutionise the way we approach designing new offices by empowering users to leverage data-driven change.

...What the heck does that mean? Let's break it down. The whole service comprises of four parts;



Monitoring

Know how many people are in your office and what workspaces and collaboration zones they engage with the most, with automatic sensors and face-count technology, to optimise and enhance usage.



Reporting

With a custom dashboard, you can watch in real-time, or set up automatic reports on a cadence that suits you, helping you identify trends you'd never have considered - you might even save some money on floor space!



Maintenance

We deploy sensors which can proactively identify and report any issues with your equipment before it becomes an 'incident'. Which means less downtime and maximum data accumulation!



Transformation

Use your priceless new data to make informed decisions about future investments that you can trust, and with projections on future growth, you can plan for years into the future.

People Count

Key access points (we recommend main doors and key access doors to floors) will intelligently count staff moving into the building or space. This real time data will help to build a picture of the true use of the building and spaces within.

The full picture

Desk Occupancy

A small wireless sensor will be placed unobtrusively under each desk and record that desk's usage. This will show exactly how many desks are being used and the hours of usage.



Meeting Room Occupancy

A camera and sensor will be installed in each meeting room to build a detailed record of room usage. Occupancy will be measured both in terms of how long each meeting room is used and by how many participants.

In this way, we will establish 'high water mark' statistics reflecting your actual use of meeting rooms giving insight regarding the number and size of rooms required by users.



TrackAV

TaaS™

Technology-as-a-Service, or TaaS™, is a new business model integrating hardware purchase with a services model to deliver a seamless, end-to-end solution.

TaaS is more than just a rental agreement. Hardware, software, installation, training, support, management; are all rolled into a flat, monthly fee over an agreed period. No up-front costs, but with the option to upgrade during the contract, if required.



No capital investment

TaaS™ requires no up-front capital investment. Avoid difficult choices and use your capital investment elsewhere.



Tax deductible expenses

TaaS™ transfers the cost of IT from the balance sheet to operating expenses, giving you a tax-deductible expense.



Aid cashflow planning

When the cost of the equipment, support and maintenance is wrapped into flat, monthly payments you know always what your costs will be.



Expert assistance

We can help you deploy AV technology to your advantage, introduce the latest tech and give you peace of mind that we will cover any problems.



An adaptive workplace

Deploy the latest communication and meeting room technology to meet your challenges and remain future-proof and flexible.



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